

TALE – Who is it for?

Small & Medium Enterprises can benefit from TALE grants



The range of companies taking up grants from TALE is growing

A haulier needing route planning software matching shortest routes avoiding low bridges, congestion and charging zones

A wholesaler requiring the latest warehouse stock and storage control system

A freight exchange employing a data analyst to improve customer service and check they have competitive pricing

A manufacturer needing new ERP Tool – Enterprise Resource Planning, i.e. software matching technology, services and human resources. AND another manufacturer needing a data specialist to review their factories business processes

A removals company is installing an online surveyor service using video-calling instead of site visits

A maintenance company matching customer requirements to equipment and stock at depot , onboard vans and most capable worker

Many companies – across the supply chain – are installing systems for protection against viruses and hackers. TALE specializes in Cyber Security solutions including software, operations and staff awareness

A plumber wants a digital bookings system to organise 6 tradespeople in vans and their parts, out on jobs. They can take orders 24 hours a day



Practical ways businesses are using TALE to save time and £



Data solutions to help logistics related activity:

EXAMPLE GRANT EXPENDITURE

- Replacing a manual paper-based system with a digital one
- Creating bespoke software designed for operations
- Installing a live jobs system updating during the day and accessible remotely
- Generating reports showing customer profitability and analysing costs
- Dispatching orders electronically to workers to remove the need to call-in at base
- Using journey optimisation and vehicle tracking software
- Protecting confidential client data and purchasing cyber security software upgrading firewalls and preventing hacking
- Creating a digital tracking system across a whole supply chain

EFFICIENCY GRANTS

We can pay 40% of the cost of your project up to £60k

This is a non-repayable grant

Grants are for new logistics systems, not like-for-like replacement

EXCLUSIONS INCLUDE PASSENGER SERVICES, VEHICLE PURCHASES, RETAIL, CONSULTANTS AND NOT-FOR-PROFIT.

SMALL & MEDIUM ENTERPRISES ONLY: MAX 250 EMPLOYEES, TURNOVER <£44M, BALANCE SHEET <£38M INCLUDING GROUP COMPANIES

Our Business Support Facilitators can help your business by demonstrating improvements made in companies similar to yours

Call 01206 764778

www.tale.org.uk